



HELLENIC REPUBLIC



ΑΑΔΕ

Independent Authority  
for Public Revenue (IAPR)

## Invitation call for proposals/presentations for products and/or services regarding fuel marking

In order to confront, in the most efficient way, the problem of tax evasion that stems from fuel smuggling, a Project Management Group (O.D.E.) has been appointed as stated in the Ministerial Decision Δ.ΟΠΓ.Β 1076560 ΕΞ 17-5-2016/17.05.2016. The task of the group is to complete all legislative and monitoring actions related to smuggling and adulteration of fuels.

The business plan of O.D.E., includes, among others, the action headed as "Marking technology with new molecular markers of fuel supplied for consumption, handled and / or stored within the Greek territory".

The Independent Authority for Public Revenue in order to keep up with the latest trends and developments regarding new molecular fuel markers, is inviting all interested parties to submit their proposals/presentations on new marking systems for liquid fuels. More specifically, the proposals/presentations should focus on the following topics:

- A) Molecular markers of new technology for liquid fuels,
- B) Suitable equipment and methods for the determination of markers in liquid fuels in roadside tests,
- C) Application for electronic monitoring tracing procedures and control tests.

Companies are invited to present their products and/or services, in an approximately 30 min oral presentation, in the premises of the Ministry of Finance (Athens, karageorgi Servias Str 8, ground floor).

The presentation should cover the topics of specifications, application requirements, technical capabilities of the fuel marking systems, as well as info regarding results and outcome of their application in other countries.

Each presentation will take place in the exclusive presence of Greek Government Officials and the company's representatives.

Those interested to participate should contact, via e-mail, Mr. Polytsakis John ([i.polytsakis@aade.gr](mailto:i.polytsakis@aade.gr)), Tel: +30 210 3375157, in the support office of Director General of Customs & Excise who is the coordinator of O.D.E., by **03.03.2017**.

It is highly recommended that the Companies should clearly state which of the aforementioned A, B or C products and/or services they would like to present.

Upon expiration of the deadline (for submissions), an encryption key will be send to all participants, along with all necessary info and guidelines. The key will provide access to a questionnaire with all the relevant topics that should be included in the companies' presentations.

In order to facilitate the completion of the agenda and to allocate a specific date and time for each company's presentation, all companies should confirm their interest of participation in the e-mail address: [i.polytsakis@aade.gr](mailto:i.polytsakis@aade.gr) within 5 working days upon receipt of the encryption key.

The agenda and the precise date and time for each presentation will be communicated to the participating parties.

The presentations will take place approximately 15 days upon receiving the agenda/ final program.

It should be noted that the overall procedure regarding the presentation of new molecular fuel marking systems as well as the submission of proposals / presentations does not constitute a tendering process, while the data described in the encrypted Annex is not binding for the Greek State Authority. All necessary requirements for national markers will be defined at a later stage.

THE GOVERNOR OF INDEPENDENT AUTHORITY  
FOR PUBLIC REVENUE

George Pitsilis